



## THERE'S AN OLD ADAGE – 'IF IT AIN'T BROKE, DON'T FIX IT.'

But Scottish Widows had a major problem when it came to making new additions to their London offices blend in seamlessly with the fixtures and fittings they already had!

Scottish Widows, one of Europe's largest asset management companies and part of the Lloyds TSB group, was very happy with its existing premises in the prestigious setting of Fleet Place – particularly the joinery partitions, installed some years before. The problem was finding a company who could deliver something in the same mould – literally.

**Albion Office Interiors**, with its partnership specialist joinery workshop in Faversham, Kent, proved to have all the answers for Scottish Widows' problems – and a few creative ideas of their own.

**aoi's** joinery design team suggested the conversion of a former meeting room into an executive office and ingeniously created another similar office out of surplus space in the company's reception area.

## CASE STUDY

# Scottish Widows



The project required adapting the solid feature ceilings, adding fire rated glazed partitions with intricate manifestations as well as provision of specialist decorating services and quality flooring to blend in with the existing finishes.

**aoi** were able to fulfil all of these requirements and deliver a hassle-free complete project to Scottish Widows' management.

The newly created offices needed furniture and seating to match the existing offices – and **aoi** again came up with the perfect solution.

**aoi** were able to source and deliver a range of quality products manufactured to the client's exact requirements from their UK-based systems furniture supplier.

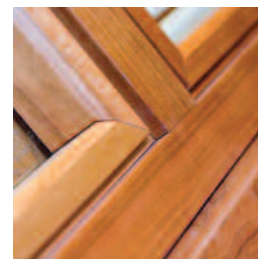
They were also able to provide storage space for all the surplus furniture no longer required following the refurbishment.

Specialists in warehousing and office storage, **aoi** provided its own rental crates and took away surplus stock for storage in one of its own secure warehouses. Here, the goods were clearly labelled and registered on the company's electronic inventory, for easy retrieval at a future date.

Jade Voller from Lloyds TSB Property Management said: "We rapidly realised that **aoi** was able to provide a one-stop shop for all our office fit-out requirements. They also came up with a range of additional solutions, which meant the project flowed seamlessly. We were able to relax in the knowledge and confidence **aoi** could be trusted to complete the job quickly and efficiently, to our specifications and within budget."

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visit us at  
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